

Candidate HFSC 2802/1

An accomplished senior manager and sales executive, experienced in achieving business growth through creation and execution of sales. A strong work ethic and looking for a new opportunity where their skills will make a difference. Commercially strong and highly experienced in the development of sales in a variety of sectors. Experienced in Business development, direct sales & franchise recruitment. Highly organised and efficient, possessing excellent skills in communication. Capable of motivating a team to achieve and able to operate professionally at all levels of the business. Strong expertise with a hands on approach in sales and account management, strategic planning and analysis, performance management, operational management, business plan execution, competitive intelligence, leadership development, budget management, and customer relationship management systems. Based East Midlands and looking for a Support/Sales Management role with a salary of circa £50-60k.

Candidate HSSH 2802/2

A proactive, dynamic, resilient and dependable individual with excellent communication, organisation and strategic leadership skills with a proven track record within local authority, voluntary and commercial sectors. They have worked at senior / director level in an international commercial environment for the last eleven years. They thrive on challenges and working under pressure and take pride in their ability to successfully manage complex projects with numerous partner organisations and individuals from a wide range of cultures, experiences and backgrounds. Based in Devon but used to travelling the UK. Looking for a COO/Directors role with a salary of £70k+

Candidate HRSM 2802/3

A focused and dynamic Business Development Manager who has consistently added value and increased the profitability of companies in diverse industries such as Financial Services, Self-storage, Drinks and Beverages, Petrol retailing, Buy & Sell, and Home Improvements.

An accomplished turnaround specialist with exceptional relationship management skills and over ten years' experience in franchising. A skilled Sales professional, adept in Sales management, team building, coaching and mentoring. Based in South East and looking for a BDM/Support role with a fast moving business and a salary of circa £50-60k.

Candidate HRSS 2802/4

A self-motivated, strategic business professional within the finance and franchising sectors. They have a track record of delivering results in fast paced environments and pride themselves in creating and inspiring effective teams and business owners across single and multi-site locations. Their passion is to help every individual, team and business owner become the best they can be and to see people achieve and exceed their career and personal ambitions. Based in the Midlands. Looking for a senior management role where they can oversee all aspects of the business with a salary of £60-70k.

Candidate HSSM 2802/5

Driven and goal oriented Senior Manager with both Operations and Sales experience who can demonstrate expertise in strategy execution, cross-functional collaboration and complex partnership and stakeholder relationship driving tangible cost efficiencies and elevated performance metrics. Proficient in implementing lean methodologies, transforming operations into models of efficiency and excellence, while continuously improving partner relationships. Based off M4 in Wiltshire. Looking for a role with a mix of both operations and recruitment with a salary or circa £45-50k + bonus.